Form F

Leadership-assessment for executives, specialists and employees

Company:	
Street:	
ZIP:	City:
Phone:	Fax:
eMail:	www:
Date:	Administrator:
Signature:	

Pseudonym for the applicant:	
Age:	Male: Female:
Applicant for position:	
Notes:	

How to do the test:

Make sure you understand each question; read it as many times as necessary. Each answer counts. Please answer ALL questions, one after the other, by marking a, b, c or d.
At each question, choose that answer, which in your opinion fits best or comes closest to what would be a correct answer. **It is important not to seek or accept anyone's advice in doing this test.**

1 Is company policy to be

a ☐ Followed
b ☐ Interpreted
c ☐ Ignored

2 In using a successful process, should one

a ☐ Apply it so it will work
b ☐ Use it exactly
c ☐ Redevelop it

3 In studying a machine manual should one

a ☐ Get what he can use out of it
b ☐ Adapt it to his use of the machine
c ☐ Learn to use it exactly

4 In managing something is it better to

a ☐ Follow laid down policies closely
b ☐ Develop one's own procedures
c ☐ Be sensible

5 Has anyone ever really invented anything?

a ☐ Yes
b ☐ No
c ☐ Uncertain

6 Did you ever really cause anything?

a ☐ Yes
b ☐ No
c ☐ Maybe

7 Can there be a single source for anything?

a ☐ Yes
b ☐ No
c ☐ Uncertain

8   Do you usually know about something before it happens?

a ☐ Yes
b ☐ No
c ☐ Uncertain

9   Do directions usually apply only to others?

a ☐ Yes
b ☐ No
c ☐ Uncertain

10 Do you ordinarily cause things that happen far away from you?

a ☐ Yes
b ☐ No
c ☐ Uncertain

11 Are people who say they have acomplished something when they have

a ☐ Egotistical
b ☐ Stupid
c ☐ Honest

12 Did Thomas Edison invent the electric light bulb

a ☐ Personally
b ☐ As a member of a team
c ☐ By copying older inventions

13 Should the head of a government rule

a ☐ Single-handedly
b ☐ As a member of a council
c ☐ By the will of the people

14 Which one of the following would most help a student?

a ☐ The instructor's brilliance
b ☐ The instructor's helpfulness
c ☐ The instructor's insistence

15 Would a staff member be most helped by

a ☐ An executive's agreeableness
b ☐ An executive's cleverness
c ☐ An executive's orders

16 In finding out how to handle a new washing machine, would you

a ☐ Read the directions
b ☐ Figure it out yourself
c ☐ Get somebody else to do it

17 Is it necessary to have anyone in charge?

a ☐ Yes
b ☐ No
c ☐ Uncertain

18 Have you ever pretended you invented something when you didn't?

a ☐ Yes
b ☐ No
c ☐ Uncertain

19 In dealing with an organisation which is most important?

a ☐ Preventing the organisation from becoming too large
b ☐ The expansion of the organisation
c ☐ The welfare of the workers

20 Is it probable that events are controlled by destiny?

a ☐ Yes
b ☐ No
c ☐ Uncertain

21 If a patient recovers because of a serum, what was the true source of the recovery?

a ☐ The doctor who administered it
b ☐ The patient
c ☐ The subject of medicine
d ☐ The inventor of the serum

22 Is it necessary to understand why something works to make it work?

a ☐ Yes
b ☐ No
c ☐ Uncertain

23 Is telepathy a factor in the development of another's ideas?

a ☐ Yes
b ☐ No
c ☐ Probably not

24 Where did Buddhism really come from?

a ☐ Many people
b ☐ Gautama Buddha
c ☐ Older knowledge

25 Is it better to

a ☐ Do a management program
b ☐ Improve a management program
C ☐ Find your way carefully

26 In applying a definite policy, should one:

a ☐ Use good sense
b ☐ Apply it exactly
c ☐ Improve it if possible

27 Would it be easier to promote to others if one said a valuable new development was

a ☐ The product of a team
b ☐ Developed with your help
c ☐ Done through the genius of it's originator
d ☐ Already known

28 Would it be harmful to follow good policy exactly?

a ☐ Yes
b ☐ Maybe
c ☐ No

29 Is discipline necessary?

a ☐ Yes
b ☐ No
c ☐ Uncertain

30 Should punishment ever be used?

a ☐ Yes
b ☐ No
c ☐ Uncertain